

TRADE MISSION TO BELGIUM

23-25 OCTOBER 2024

BRUSSELS & WALLONIA





Trade Mission to Belgium: 23-25 October 2024

Join us for an exceptional Trade Mission to Belgium from 23-25 October 2024, organized in collaboration with BECI (The Brussels Chamber of Commerce). This event presents a unique opportunity to explore new business horizons, foster meaningful connections, and expand your professional network within one of Europe's most dynamic markets.

Event Highlights:

- **Official Opening Event:** Kickstart the mission with an inaugural ceremony featuring keynote speeches from industry leaders and government representatives, setting the stage for an insightful and productive journey.
- **B2B Meetings Marathon:** Engage in a series of pre-arranged, face-to-face meetings with potential business partners, clients, and suppliers. This marathon of meetings is designed to maximize your networking potential and open doors to new business opportunities.
- **Networking Drink:** Unwind and socialize with fellow delegates in a relaxed atmosphere. This informal gathering is the perfect chance to exchange ideas, share experiences, and build lasting professional relationships.
- **Company Visits:** Gain firsthand insights into the Belgian market by visiting leading companies and organizations. These visits will provide valuable knowledge about local business practices, market trends, and potential collaborations.

Don't miss this chance to be part of an influential event that promises to deliver significant business growth and development opportunities. Mark your calendars and prepare to embark on a journey of discovery and success in Belgium!

Agenda & Tickets

Day 1

Wednesday 23 October 2024

Official Opening & B2B Meetings Marathon in the office of BECI in Brussels

10:30 - 11:00 - Registration

11:00 - 12:20 - Official Opening & Presentations

12:20 - 13:00 - Lunch

13:00 - 15:00 - B2B Meetings

17:00 - 20:00 - Networking Drink

Day 2

Thursday 24 October 2024

10:00 - 17:00 Company visit:

- DRAFIL

Address: Avenue Robert Verzele
8, 7700 MOUSCRON

- Van Moer - Port of Brussels
(TBC)

17:00 - 19:00 - Networking
Drink

Day 3:

Friday 25 October 2024

Company visit:

- FIB Thermal Solutions

Address: ZI Saintes, Avenue Landas,
4, 1480 Tubize

Members: 250 EUR/person

Non-Members: 350 EUR/person

Members: 150 EUR/person

Non-Members: 250 EUR/person

Members: 100 EUR/person

Non-Members: 150 EUR/person

3 DAYS PASS

Members: 400 EUR/person

Non-Members: 650 EUR/person



JOIN THE EVENT

Why You Should Join?



01

In-Person Networking



02

Boost Productivity



03

Spark Creativity



04

Potential Clients



05

Top Speakers



06

After Party



10+

Speakers



20+

B2B meetings & company visits



50+

Participants



20+

Partners & Sponsors

STANDARD SPONSORSHIP PACKAGES

Gain high-value exposure and prominent recognition for your products and services with one of our sponsorship packages

Sponsorship Benefits:

	MAIN	GOLD	SILVER
Speech during the B2B Meetings Marathon	15 mins speech	-	-
Exhibition space during the B2B Meetings Marathon	✓	-	-
Branding in the trade mission event page Logo & Company Overview	✓ 300 words	✓ 150 words	✓ 150 words
Logo in the email corespondance of the event	✓	✓	✓
High-level advertisement on the event online brochure	1 FULL PAGE	1/2 PAGE	-
Social advertisement of the sponsor Post / Video	✓	✓	✓
Your materials on the participant's bag	✓	✓	-
Company passes	3px 3DAYS PASSES	2px 3DAYS PASSES	1px 3DAYS PASSES
	1,500 EUR	1,000 EUR	850 EUR

Organised by:



**Belgian Luxembourg
Romanian Moldovan
Chamber of Commerce**
Connecting Business



**Belgian Luxembourg
Romanian Moldovan
Chamber of Commerce**

Connecting Business

Akindra Talents is a Romania based IT Workforce company focussing on connecting local knowledge and (freelance) IT talent to the world. At Akindra Talents we connect talents, build remote teams and support freelancers during their journey.

Akindra Talents is a proud member of the Belgian Brainbridge workforce group.

Who is Akindra Talents Romania?

Based in Cluj-Napoca (in the heart of Transylvania), Akindra Talents focuses on the secondment of local IT talent to Belgium, Germany, the Netherlands and the UK. Besides secondment, Akindra Talents helps organizations to build and manage remote support or development teams. The Romanian-Belgian management facilitates a one stop solution and builds a bridge between the “Akindra talents” and international clients.



AKINDRA
T A L E N T S

Contact

Looking for

About

AATEQ SRL, manufactures precision parts by turning, milling & grinding, mainly for machine builders and innovative industries for small and medium quantities. There is also a complex division for metal construction & plate work, with strengths in welding of stainless steel and Aluminium.

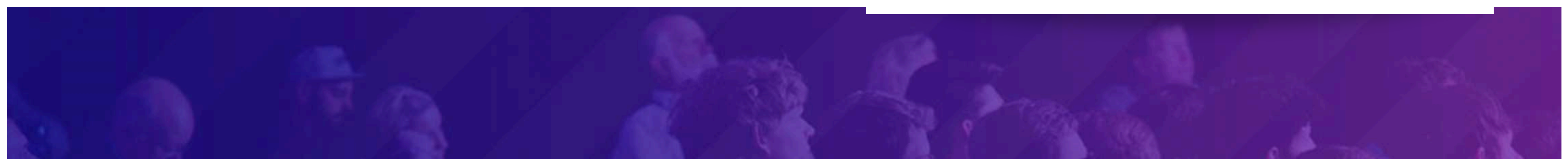
SC AATEQ SRL is situated in Cristian, Brasov, Romania, is a company with an integrally Belgium Ownership. The company was founded in 2006 by Liban Eeckhout and Paul E de Breuck, Director of VHB, located in Merelbeke, nearby Gent. VHB Company is specialized since 1944 in high precision parts and gears.

Contact

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Looking for

We are interested to meet new viable and long-term partners, interested in the domain in which we excel: precision sheet metal work.



ARCHNITE TECHNOLOGIES is a high-tech software development company which was founded as a start-up in 2021, among our products include Medibook® an medical-booking platform aimed at all individual medical cabinets and clinics in Romania and our newest project “ARCHNITE DEEE” which plans in 2025 to collect and recycle electronic waste from used electrical devices and equipments with the aim to provide manufacturers with raw materials, efficiently managing the placement of e-waste and reduce carbon footprint emitted from WEEEs in Romania.

The ARCHNITE DEEE project looks to resolve the issue of electronic waste management and the current microchip and semiconductors supply shortage, through a nationwide online platform to collect out-of-use electronic and electrical devices, appliances and equipments, as well through partnerships with NGOs and electronic waste collectors from across Romania and as well from European and International partners.

Contact

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Looking for

In this moment we are looking for potential investors and partnerships with companies who are interested in the field of circular economy, as we will plan to expand our WEEE recycling activity for which last year we received an de-minimis grant from the Romanian Ministry of Economy to other recycling solutions for plastic, aluminium, photovoltaic cells and other recyclable materials.

About

We are a staff recruitment, selection and mediation company from Romania, founded in 2019, We are specialized in the identification and selection of suitable candidates for various positions in companies working for different industries. Our experienced team uses a wide range of recruitment strategies and tools to ensure we find the best candidates to meet the customer's highest standards.

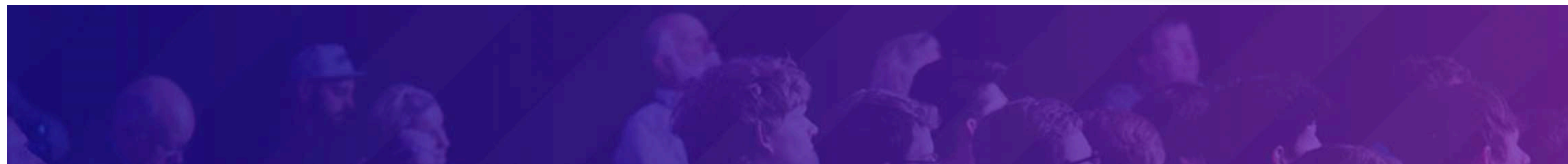
We help companies to build teams anywhere in the world, in the shortest time possible, and to find the best professional prospects for those who are looking for a job, to offer qualified support to professionals in pursuing their career goals, to recruit staff for both positions of white and also black collars.

Contact

hr@aateq.com
+40744 563 313

Looking for

Local companies





**Belgian Luxembourg
Romanian Moldovan
Chamber of Commerce**

Connecting Business



Contact

Stephan Kinable

Mobile: +40 (770) 782 044

Mail: stephan.kinable@ibd-eu.ro

International Business Development Europe has been established in Romania for nearly 10 years, specializing in assisting businesses looking to expand their operations into the Romanian market. While Europe offers many opportunities, setting up an international extension is not always straightforward. Whether it's finding the right premises, recruiting local leadership and workforce, or ensuring compliance with local regulations, IBDE is here to support your deployment every step of the way. We offer a range of services to meet your specific needs, including accounting support to manage country-specific administrative tasks, VAT calculations, taxes, and annual financial statements.

We also provide administrative outsourcing, call-center services, and assistance with setting up offices or factories. Looking for: Companies interested in expanding into Romania, requiring support for setup, recruitment, local compliance, and outsourcing services. We're also seeking partnerships for establishing new operational centers or consolidating existing ones across Europe. Let's work together to achieve your business goals efficiently.

Looking for

EXPERT NETWORK

About

Expert Network, digital solutions for businesses that think ahead.

Do you have the ambition to build the leading digital platform in your domain?
Are you struggling with technical debt and an outdated platform? Do you wish to improve your services and overall quality?

We'll work hand-in-hand, listen to your needs, pains, and future goals to define the winning strategy for your platform.

With us, you'll have:

- ✓ The latest technologies & practices: DevOps, AI/ML, Cloud, Automation
- ✓ Devoted professionals that will be just as passionate about your project as you are
- ✓ A talent academy that focuses on practices, hard skills and soft skills
- ✓ Agile methodology, straightforward planning, frequent releases, and fast-delivered feedback
- ✓ A culture where people are at the center of the organization, that think in terms of collaboration and achieving more together

Contact

Vlad Pitaru - Managing Director

vlad.pitaru@expertnetwork.eu, +40 722 347 167

Alex Morarasu - Business Development Manager,

alex@expertnetwork.eu, +40 743 483 236

<https://www.expertnetwork.be/>

Looking for

Start-ups or established companies that need software development services or look for long term partners to develop SaaS platforms or integrate with other systems.





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Connecting Business



Land acquisition opportunity in Romania for Industrial or Logistic development

Transformer Energy Supply owns a land of approximately 135 ha (brown field) in Fagaras with the following characteristics:

- Utility networks (water, gas, energy, sewage, railways) are sufficient and well located in the area.
- Fagaras is a "tertiary" city in terms of size, it is located in the geographical center of Romania, and Tara Fagaras is the micro-region around the city that extends over a radius of 30 km around the city, with a population of approx. 100,000 inhabitants
- The industry is relatively poorly developed but has significant potential for development.
- Currently, there are several SMEs operating mainly in the field of technical leather goods, the automotive industry, mechanical processing and composites industry, thermal galvanizing, etc.
- 2 international airports at 65 km from Brasov and 90 km from Sibiu.
- The construction of the Fagaras - Sibiu highway has started, the city will be directly connected to Western Europe by the highway until 2027. Currently, the end of the highway is 60 km (50 minutes) away.
- Sustained work is being done to develop the metropolitan transport infrastructure, financed by European funds for urban mobility.
- The dual functional Vocational School has development potential if it is properly sustained.
- Two nearby university cities: Brasov 65 km and Sibiu 75 km.
- The local authorities are proactive and involved, ready to provide support and certain facilities

Contact

Mr. János TÖRÖK
janos@jtcons.ro
+ 40 748 144 314

Looking for

Industrial or logistic companies that want to develop a business in Romania for Eastern European or EMEA zone

Fusion.Global is a group of self-sustainable tech companies. Its units provide tech teams, develop successful products, educate programming and management, build IT community and organize game-changing events.

Mission: Build a sustainable tech ecosystem driven by innovative thinking, dedicated to educational empowerment, committed to community engagement, and centered on human values.

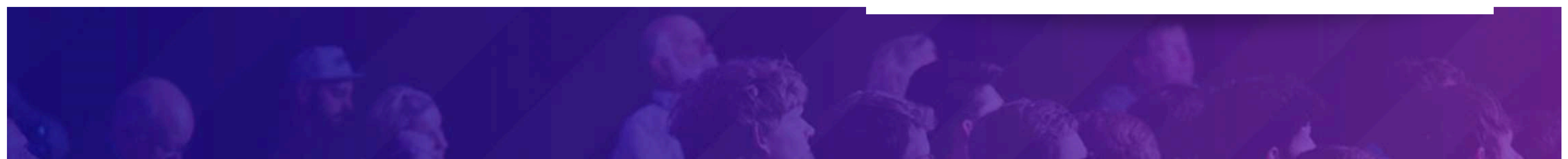
TECHNOLOGY | EDUCATION | COMMUNITY | HUMANITY

Contact

Genadii Ganebnyi
CTO at FUSION

Looking for

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Frisomat is a Belgian manufacturer of prefabricated industrial steel buildings with more than 46 years of experience. Frisomat designs, develops and manufactures cold-formed steel buildings. We control every step from start to delivery, allowing us to tailor buildings to the customer's industry and specific requirements, including industrial buildings, agricultural applications, sports facilities, storage units, workshops and structures for solar panels.

With more than 85% of its production exported, Frisomat operates in more than 100 countries through 9 subsidiaries: Belgium (head office), Brazil, Bulgaria, France, Hungary, Poland, Portugal, Romania and the Netherlands, as well as production facilities in Belgium and Brazil. This extensive international presence has enabled Frisomat to complete more than 37,000 steel construction projects worldwide.

Complete service from design (with in-house engineering) to production (in our Belgian factory), delivery and assembly of prefabricated cold-rolled steel industrial buildings.

- Industries we serve:
 - o Industrial buildings
 - o Warehouses & Storage Facilities
 - o Agricultural Buildings
 - o Sports & Leisure Facilities
 - o Structures for Solar Panels
- Every building is customized to the client's specifications and delivered on site, anywhere in the world.
- Very short delivery times.
- Our production process is circular and powered by renewable energy.
- Very efficient export worldwide.
- High quality European galvanised steel.
- Calculated according to EU standard and/or local standards.

Contact

Frisomat HQ
Address: Stokerijstraat 79,
2110 Wijnegem, Belgium
Phone: +32 3 353 33 99
Email: info@frisomat.com
Website: www.frisomat.com

Looking for

We are looking to connect with new potential customers and develop long-term partnerships. Our main focus is on building steel halls for various industries globally, including Romania.

At DC Advocaten, we excel in finding the right balance between expertise and accessibility.

Our lawyers are absolute experts in their field. But we also consider it important not to make the legal profession more complicated than it already is. That's why DC Advocaten opts for a fresh way of working and smooth, transparent communication.

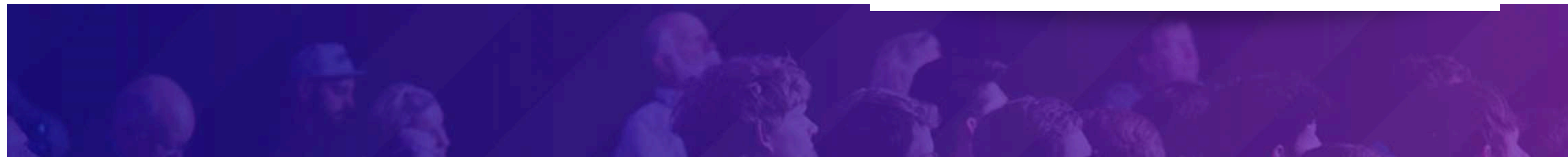
This way, you will always know what we are doing, why we are doing it, and how your case is progressing.

Contact

Jeroen De Coninck
Managing Partner

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Looking for



Globe European Services Companies is your European partner to support business growth.

With offices in Belgium and Romania we assist companies and professionals who want to enter our markets and who need local assistance to leverage their business. With Brussels being the European capital and our long-term working relationship with the European Institutions, we are here to support the internationalization of your company. Be it in projects at the institutions, EU funded projects in emerging countries or in EU research projects. Globe became a trusted partner for organizations to participate in the EU 2021-2027 Cohesion program.

We are pleased to serve our clients and to satisfy their specific business needs! Service as a Service!



CONTACT

John Hendrickx – President

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BE: +32494 929 296

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www.globesrl.ro

Looking for

Companies with a proven track record in their home country that want to expand business to Belgium, Luxembourg or Romania.



**Belgian Luxembourg
Romanian Moldovan
Chamber of Commerce**

Connecting Business

HADEC Group Industries SRL, provides a wide range of steel manufacturing services. The foundation of our company is based on more than 15 years of successful collaboration between Belgium and Romania. Therefore, we're able to offer you the benefits of both worlds. Our extended experience, within the manufacturing industry, is your guarantee for reliable and competitive products.

What we offer:

- All our products are manufactured according to our customers specification and on-time delivered to any location in Europe.
- Besides metal processing services, we can also provide you with assembly services in order to deliver multi-component assembled parts.
- Not to forget our ability to CO-ENGINEER your product in order to develop and achieve the perfect balance between functionality, quality and price.
- HADEC can handle repetitive orders with low, medium and high MOQ's.
- Even more, thanks to our LEAN and HANDS-ON culture, we are capable to support you in your prototype development.
- We can provide you with prototypes, zero-series, or test samples, in short notice and with competitive price levels.

HADEC

Group Industries

Contact

IDES HAUWEELE

Mobile : +40 733 046 981

Website : www.hadecgroup.com

Looking for

We are looking for new potential customers and develop together a long-term partnership.

This in our domain: sheet metal – welding assemblies.

By giving a competitive price, in relation with top quality products, to ensure our future clients a gain in competitiveness and profitability.



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Connecting Business

INAQ Consulting is a firm that was set up in the year 2000 and has become one of the most important players on the market of management consulting services. INAQ Consulting has built up and strengthened its position on the market by providing a wide range of services. Its main business fields comprise training, consulting, and auditing services for the implementation of management systems.

At the same time, we provide second-party audit services (supplier audits) for the big retail chains. Capital matters for INAQ Consulting include the success of its clients and the added value supplied to them.

Our consultants and auditors possess the expertise required for providing the clients with excellent solutions and for developing a professional relation built upon mutual confidence.



Contact

Ionut Nache - General Manager
M:+40722 517 971
ionut.nache@inaq.ro
www.inaq.ro

Looking for

Importers, manufacturers, and retailers that need consulting and audit services related to Food safety. Sustainable partnerships and network for developing our further business expansion both in Belgium and in the rest of Europe

Lucsto is a boutique advisory specialized in business valuation (value range), transactions services (due diligence), mergers & acquisitions (mandates for selling/acquiring companies) and state aid assistance (grants).

Complementary services also include intangibles and property valuation, mergers and spin-offs projects, industry benchmarking.

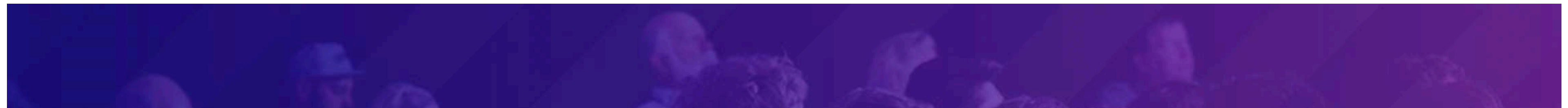
Our work is powered by data and guided by knowledge (≈ 17 years experience in top consulting firms with +200 projects in various sectors: energy, agri-business, health&pharma, transportation, automotive, technology).

Lucsto Advisory is a corporate member of Anevar (National Association of Romanian Valuers). At the individual level: Recognized European Valuer (REV TEGoVA), accredited member Anevar (MAA EI business valuation) and Judicial technical expert (business valuation) Ministry of Justice. Good knowledge of International Financial Reporting Framework and Romanian Statutory Accounting.

Contact

Looking for

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About

Move Intermodal is an international logistics service provider that occupies a leading position in the European transport market.

With a fleet of 2.500 loading units, 150 trucks and 64 trains per week, our more than 290 employees in 8 countries offer an optimal service to various European top companies in the chemical, automotive, retail and food industries.

We are constantly looking for enthusiastic colleagues who want to g

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Contact

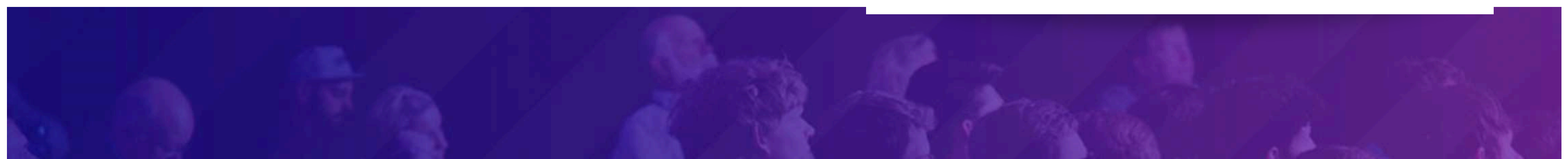
Elena Mesea

Move Intermodal - Move Green. Move Together. Move
Intermodal.

T: + 32 89 242 961

E: elena.mesea@move-intermodal.com

Looking for

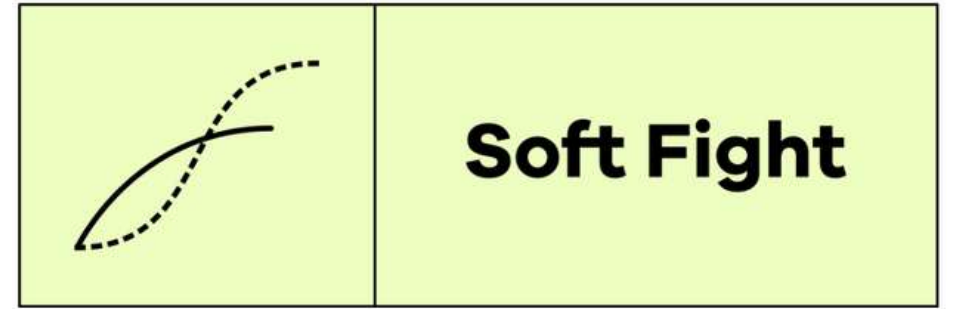




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Connecting Business

Tools for easy pricing and fast sales process.

The best way to implement value selling and value based pricing for IT & software services companies.

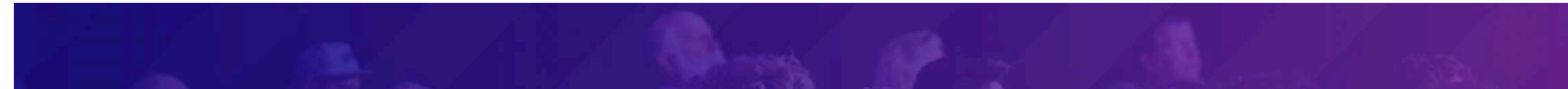


Contact

Emanuel Martonca

Founder, Pricing Strategist at Soft Fight

Looking for





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TLW GROUP is a leading transportation and logistics company with its headquarters in Luxembourg and over ten subsidiary companies operating across Europe. We specialize in managing the flow of goods across various industries, including Industry, Agro-food industry, Retail, General Merchandise, Bulk, Express, ADR, and many more. Our wide coverage of EU countries enables us to provide comprehensive logistics solutions to our clients. Our team of approximately 450 dedicated and motivated employees is the backbone of our operations. Along with our skilled workforce, we have a modern fleet of vehicles and are currently expanding our logistics warehouses. We take pride in delivering high-quality and efficient services, making us an ideal partner for businesses looking to optimize their supply chain. We work closely with our clients to understand their unique logistical needs, ensuring that their products are delivered on time, every time. Our commitment to operational excellence and investment in cutting-edge technology enables us to provide reliable and innovative transportation and logistics solutions to our clients. With TLW GROUP, you can count on having a dependable partner who is dedicated to your success.



TLW GROUP

Contact

Looking for

We are a petroleum products transportation company that provides complete solutions for national and multinational companies that we work with

Having professionalism and practical experience as a foundation, Transpeco Logistics Distribution S A ..'s main purpose is to satisfy the highest performance and quality standards in the field

Since the founding, we have given complete and professional solutions for important companies in Romania, solutions that greatly influenced their long term performance and value

The solutions we provide our clients are based on the concept that petroleum products transportation must be done by experts through the allocation of the proper resource, allowing the client to obtain the long term expected results

We help our clients to excel in all domains we are involved, by overcoming the obstacles together and implementing the proper strategies

Contact

Looking for

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Strategically located in Vladimirescu, Arad county/ Romania, our fully equipped intermodal terminal has direct access to the Pan-European Corridor IV, the railway section, and is connected by road to the A1 motorway.

The terminal has the capacity to provide complex services covering the complete inland process of combined transport for containers, trailers, and bulk cargo.

200.000 TO is the annual volume exported by Transylvania Invest - the trading company in our group - to multiple destinations in Europe and to different continents through the Port of Constanta.

Contact

Louisa Gorban - Commercial Manager

M:+40746 016 044

louisa.gorban@trsgroup.ro

www.trsgroup.ro

Looking for

Finding Importers and Processors interested in buying Romanian commodities (wheat, corn, sunseeds and soybeans with GMP+ Certificate), intermodal terminals to connect with via railway operators and expoters/ forwarding companies of general cargo or any other kind of products dedicated to Eastern Europe market (especially Romania and Hungary).



**Belgian Luxembourg
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Connecting Business

- ✓ Precision moulds
- ✓ Fixing systems for car mats
- ✓ Automotive parts
- ✓ VW/Audi
- ✓ Opel
- ✓ Mercedes
- ✓ Peugeot, a.s.o.



Contact

- ✓ plastic injection moulding
- ✓ up to 250 tons of closing power
- ✓ max. production capacity 100.000 pcs/per day
- ✓ professional design engineer
- ✓ own tool shop, CNC milling
- ✓ development, production and maintenance of new moulds
- ✓ customer's existing moulds

Looking for

Looking for new customers/clients in mold making as well plastic mold injection.



**Belgian Luxembourg
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Connecting Business

VI-FI European TOP producer of joinery, based in Romania

With extensive and solid experience in the field of joinery , VI-FI establishes itself as one of the main suppliers of a full range of aluminum and PVC solutions in Romania and abroad since 30 years.

We collaborate with prestigious global suppliers, herewith ensuring the quality and reliability of our products.

Our factory uses top technologies in the production process, ensuring that each product meets the strictest quality standards.

We dispose of a glass-assembly division with the products of Saint-Gobain and all our products are ATG-certified

As a Belgian, living and integrated in Romania, my company - Verocos Bizz Solutions - takes care of the business development and sales of VI-FI in Belgium



Contact

Eddy Vyncke
Business Development Manager Vi-FI – Belgium

eddy.vyncke@vi-fi.ro

+ 40 743 88 44 11

www.vi-fi.ro

Looking for

To find B2B partners in Belgium : construction companies – installers

Committed to creating value through our partnership in logistics

In a world where everything is timed and choreographed to the last detail, Van Moer leaves nothing to chance. We believe that our customers should always be able to count on a tip-top service. That is why we make the best possible use of our toolkit to really make the difference.

Over the past years we've been communicating a lot with our customers. We try to listen to their needs in order to find out the weaknesses in their processes.

We always look at the process as a whole, and only then do we come up with complete, tailor-made concepts to improve our customers' logistics. Those concepts are the key to our strengths and added value.

Contact

Looking for

Join us!



ALAIN SCHODTS
EXECUTIVE DIRECTOR

E: alaine@berocc.com



ELENA PARASCHIV-POP
COMMERCIAL CONSULTANT

E: elena@berocc.com

Gain Insights into the Belgian Market

3rd Trade Mission to Belgium